

# Pfizer Independent Medical Education Request for Proposals

## *Shared Decision-Making (SDM) in Lung Cancer*

Competitive Grant Program – Pfizer Internal Review Process



### Overview

In the field of lung cancer, medical advancements in treatment are progressing daily. In such an environment, Shared Decision-Making (SDM), where healthcare professionals and patients communicate effectively and make treatment-plan decisions together, is gaining increasing attention. This Competitive Grant Program aims to improve the care of lung cancer patients by accelerating the use of SDM in clinical practice.



### Geographic Scope/Location of Project

Japan



### Project Types and Area of Interest

This Request for Proposals (RFP) seeks proposals for independent education initiatives that increase knowledge and competency in SDM in the field of lung cancer. Grants will be awarded in support of initiatives aimed at healthcare professionals that focus on the importance, necessity, and implementation methods of SDM.



### Key Milestones

- Application submission deadline: **July 2, 2024**
- Anticipated decision notification date: **October 31, 2024**
- Anticipated project start date: **January 1, 2025**



### Funding Range and Project Length

- Individual projects requesting up to 3,000,000 JPY will be considered.
- Anticipated Approximate Project Start and End Dates: January 1, 2025 – June 2026 (18 months suggested maximum length)

## I. Eligibility

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### Geographic Scope/Location of Project:

- Japan

### Applicant Eligibility Criteria

- The following may apply: medical, nursing, allied health, and/or pharmacy professional schools; healthcare institutions (both large and small); professional organizations/medical societies; medical education companies; and other entities with a mission related to healthcare professional education and/or healthcare improvement.
- Only organizations are eligible to receive grants, not individuals or medical practice groups (i.e., an independent group of physicians not affiliated with a hospital, academic institution, or professional society).
- If the project involves multiple departments within an institution and/or between different institutions / organizations / associations, all institutions must have a relevant role and the requesting organization must have a key role in the project.
- The applicant must be the project/program lead or an authorized designee of such individual (e.g., project/program lead's grant coordinator).
- The project/program lead must be an employee or contractor of the requesting organization.
- Requesting organization must be legally able to receive award funding directly from Pfizer International LLC. We strongly recommend that applicants confirm this with their organization or institution prior to submitting an application. Grants awarded to organizations that are subsequently found to be unable to accept funding directly from Pfizer International LLC may be subject to rescission.

## II. Requirements

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### Date RFP Issued:

- April 24, 2024

### Clinical Area:

- Oncology - Lung Cancer

### General Area of Interest for this RFP:

- This Competitive Grant Program intends to provide grants for educational initiatives aimed at healthcare professionals, focusing on the importance, necessity, and implementation methods of SDM. Therapeutic advances in non-small cell lung cancer (NSCLC) may significantly extend the duration of treatment response and survival time compared to traditional methods, due to the introduction of molecular targeted drugs that target driver gene mutations and immune checkpoint inhibitors that target immune evasion<sup>1</sup>. Communication between healthcare professionals and patients is becoming more complex due to these advances in treatment and the increasing number of treatment options.
- In such an environment, there is a demand for further improvement in the quality of communication between healthcare professionals and patients, and support for appropriate information provision and decision-making. Therefore, we are calling for proposals for educational programs for healthcare professionals that aim to eliminate knowledge gaps about SDM and increase the ability of HCPs in the use of SDM in order to realize patient-centered medical care and support patients' decision-making about treatment.

- We are calling for programs that comprehensively implement the following initiatives:
  - Initiatives to improve communication between lung cancer patients and healthcare professionals and to promote the creation of an environment for practicing SDM
  - Educational initiatives related to seminars, workshops, hands-on training, and practical clinical practice aimed at promoting concrete behavioral changes in healthcare professionals towards SDM
  - Initiatives related to surveys to verify the increase in the practice of SDM and the improvement in quality as a result of promoting behavioral changes.

*It is not our intent to support clinical research projects. Projects evaluating the efficacy of therapeutic or diagnostic agents will not be considered. In addition, it is not also our intent to support guideline development (e.g., clinical treatment guidelines) from the viewpoint of COI.*

### Target Audience:

- Respiratory physicians, thoracic surgeons, chest surgeons, oncologists, radiologists, pharmacists, nurses, etc.
- \* Educational programs for "patients only" are not eligible for this RFP.

### Expected Approximate Monetary Range of Grant Applications:

- Individual projects requesting up to 3,000,000 JPY will be considered.
- Total budget available for this RFP: 3,000,000 JPY
- Award amounts include direct costs, institutional overhead costs (capped at 28% per Pfizer policy), and indirect costs.

### Key Dates:

- RFP release date: April 24, 2024  
Grant Application due date: July 2, 2024  
Please note the deadline is 23:59 Eastern Standard Time (e.g., New York, GMT -5).
- Anticipated Grant Award Notification Date: October 31, 2024
- Grants will be distributed following a fully executed agreement.
- Anticipated Approximate Project Start and End Dates: January 2025 to June 2026

### How to Submit:

Note: Please read this section carefully since applications submitted not following these instructions will not be accepted and will be cancelled.

- [www.cybergrants.com/pfizer/IndependentMedEd](http://www.cybergrants.com/pfizer/IndependentMedEd) and sign in. First-time users should click "Create your password".
- Click the "Start a New Independent Medical Education Application" button.
- In the application:
  - For the question "What type of request are you submitting?" select Response to a Request for Proposal (RFP)
  - For the question "Are you replying to a Request for Proposal (RFP) as part of the Competitive Grant Program?" select Yes
- Select the following Competitive Grant Program Name: 2024 ONC JP Shared Decision-Making (SDM) in Lung Cancer IME
  - Select the following Primary Area of Interest: Oncology – Lung – IME
- Requirements for submission:

Complete all required sections of the online application and upload your project proposal (see Appendix) in the General RFP Submission field.

- If you encounter any technical difficulties with the website, please click the “Technical Questions” link at the bottom of the page.

**IMPORTANT:** Be advised applications submitted after the due date will not be reviewed.

#### Questions:

- If you have questions regarding this RFP, please direct them in writing to the Grant Officer, Akihiro Kamina (meg.japan@pfizer.com), with the subject line “Shared Decision-Making (SDM) in Lung Cancer.”

#### Grant Agreements:

- If your grant is approved, your institution will be required to enter into a written grant agreement with Pfizer International LLC. Please click [here](#) to view the core terms of the agreement.
- Under Pfizer's competitive grant program, modifications to grant agreements will not be reviewed unless a genuine conflict exists as between applicable law and the terms of the relevant grant agreement. Applicant is encouraged to share the core terms with counsel for approval prior to submitting an application.
- Except where prohibited by applicable law and, in any case, subject to review by Pfizer Legal, payment of grant funding may only be paid to the grantee organization.
- This RFP is supported by Pfizer and, if approved, payment will be sent from the United States.

#### Review and Approval Process:

- Grant requests received in response to a general RFP are reviewed by Pfizer to make final grant decisions.

#### Mechanism by which Applicants will be Notified:

- All applicants will be notified via email by the dates noted above.
- Applicants may be asked for additional clarification during the review period.

#### About Pfizer Global Medical Grants

Pfizer Global Medical Grants (GMG) supports the global healthcare community's independent initiatives (e.g., research, quality improvement, or education) to improve patient outcomes in areas of unmet medical need that are aligned with Pfizer's medical and/or scientific strategies.

Pfizer's GMG competitive grant program involves a publicly posted general Request for Proposal (RFP) that provides detail regarding a general area of interest, sets timelines for review and approval, and uses an internal Pfizer review process to make final grant decisions. Organizations are invited to submit an application addressing the knowledge gaps as outlined in the specific RFP.

For all independent medical education grants, the grant requester (and ultimately the grantee) is responsible for the design, implementation, and conduct of the independent initiative supported by the grant. Pfizer must not be involved in any aspect of project development, nor the conduct of the independent education program.

## Appendix

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### General RFP Submission Requirements

Applications will be accepted via the online portal listed in the [How to Submit](#) section. Project Proposals should be single-spaced using Calibri 12-point font and 1-inch margins. Note there is a 15-page limit exclusive of references. When uploading your Project Proposal please ensure it addresses the following sections:

### Goals and Objectives

- Briefly state the overall goal of the project.
- List the objectives you plan to meet with your project, in terms of learning and expected outcomes.

### Needs Assessment for the Project

- Include a description of your organization's needs assessment for this proposed project which may include a quantitative baseline data summary, initial metrics, or a project starting point (please cite data on gap analyses or relevant patient-level data that informs the stated objectives) in your target area.

### Target Audience

- Describe the primary audience(s) targeted for this project. Indicate whom you believe will directly benefit from the project outcomes. Describe the overall population size as well as the size of your sample population.

### Project Design and Methods

- Describe the planned project, the educational approach, and the way the planned methods address the established need.

### Innovation

- Explain what measures you have taken to assure that this project is original and does not duplicate other projects or materials already developed. Describe how this project builds upon existing work, pilot projects, or ongoing projects developed either by your institution or other institutions.

### Evaluation and Outcomes

- In terms of the metrics used for the needs assessment, describe how your organization will determine if the gap was addressed for the target group. Identify the sources of data your organization anticipates using to make the determination. Describe how your organization is expected to collect and analyze the data. Explain the method used to control for other factors outside this project (e.g., use of a control group or comparison with baseline data). Quantify the amount of change expected from this project in terms the target audience. Describe how your organization will determine if the target audience was fully engaged in the project.

### Dissemination Plan

- Describe how the project may have extended benefit beyond the grant. Will the teaching materials be made available to others to use? Will there be tools or resources that are made publicly available beyond the initial project. Describe how the project outcomes might be broadly disseminated.

### Anticipated Project Timeline

- Provide an anticipated timeline for your project including project start/end dates.

## Additional Information

- If there is any additional information you feel Pfizer should be aware of concerning the importance of this project, please summarize here.

## Organization Detail

- Describe the attributes of the institutions / organizations / associations that will support and facilitate the execution of the project and the leadership of the proposed project. Articulate the specific role of each partner in the proposed project.

## Budget Detail

- Please include a budget narrative that describes in greater detail the line items specified in the budget submitted within the application.
- While estimating your budget please keep the following items in mind:
  - Independent Medical Education Grants awarded by GMG cannot be used to purchase therapeutic assets (prescription or non-prescription).
  - Overhead rates of up to 28% of the total proposed project budget may be supported by Pfizer. Please [click here](#) for details. General organizational running costs such as legal fees, insurance, heating, and lighting etc. should be included in an Institutional Overhead (if required). These costs are not specific to a grant request and therefore, should not appear as line items in budgets. However, costs that are specific to the study (e.g., some countries require insurance to be taken out on a per-study basis for clinical research) would be acceptable to be included as line items.